

FINANCIAL SALES REPRESENTATIVES (NOC: 6235)



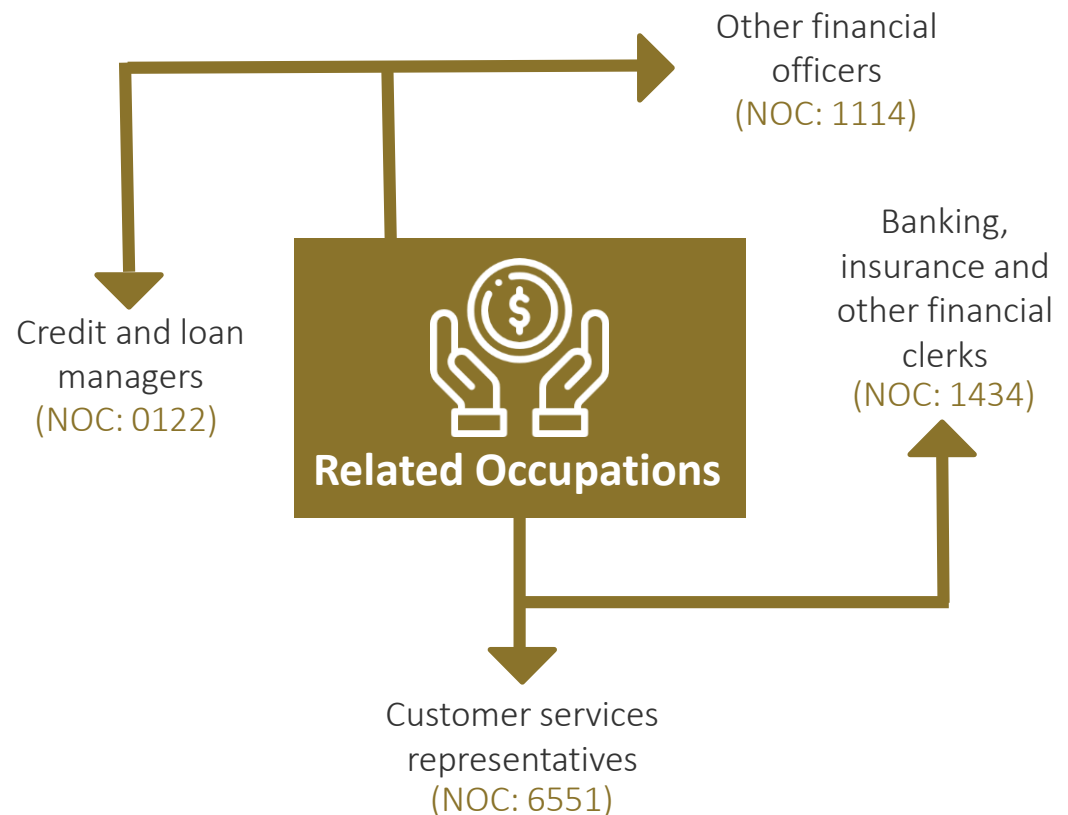
Financial sales representatives sell basic deposit, investment and loan products and services to individuals and businesses. They work in banks, credit unions, trust companies and similar financial institutions.



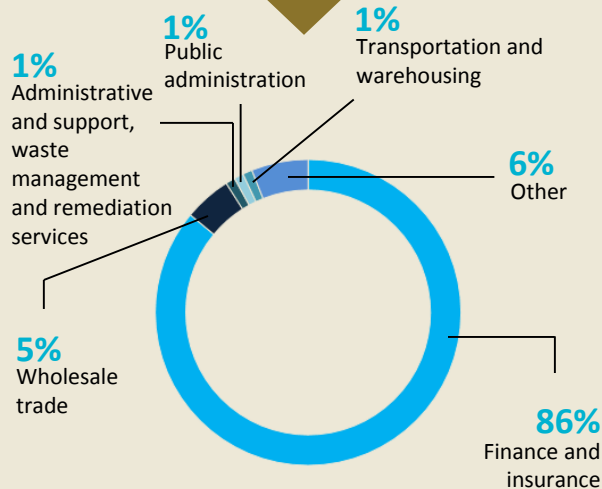
Completion of a loan or credit **training program**, ranging from six to twelve months, is usually required.



Work Prospects
(2018 - 2020): **Fair**



Employment by Industry



Examples of duties performed

- Open new personal and non-personal accounts, and provide access to automated banking machine, telephone banking and online banking services.
- Interview applicants for personal, mortgage, student and business loans.
- Promote the sale of deposit, investment, credit and loan products and services.
- Assist clients by proposing solutions to address financial objectives such as business expansion, debt management, investment and other financial goals.
- Research and evaluate loan applicant's financial status, references, credit and ability to repay the loan.
- Complete credit and loan documentation.



Sample Job Titles

Financial services representative

Financial services officer

Mortgage officer

188

**Job Openings
2017-2026**

\$22.00

**Median
Wage
(Per Hour)**



Funded by the Government of Canada and the Province of New Brunswick through the Canada-New Brunswick Labour Market Agreements.

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