

# REAL ESTATE AGENTS AND SALESPERSONS (NOC : 6232)



Completion of secondary school and a **real estate training course** is required

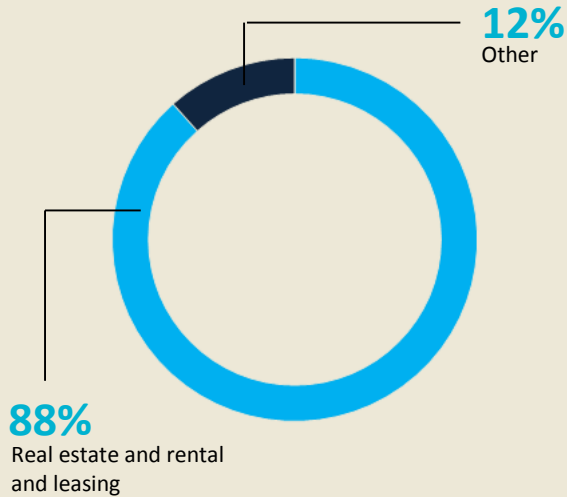


Work Prospects  
(2018 - 2020): **Fair**

Real estate agents and salespersons act as agents for the sale or purchase of houses, apartments, commercial buildings, land and other real estate and are employed in the real estate industry.



## Employment by Industry



## Examples of duties performed

- Solicit property sales listings from prospective vendors.
- Assist vendors in selling property by establishing asking price, advertising the property, listing the property with listing services and conducting open houses for prospective buyers.
- Assist prospective buyers in selecting, visiting, inspecting and making offers of purchase on real estate properties.
- Advise clients on market conditions, prices, mortgages, legal requirements and related matters.
- Draw up sales agreements for approval of purchaser and seller.



## Sample Job Titles

Real estate agent  
Real estate sales representative  
Real estate agent supervisor

184

Job Openings  
2017-2026

\$40,650

Median  
Annual Salary



Funded by the Government of Canada and the Province of New Brunswick through the Canada-New Brunswick Labour Market Agreements.