

## **SALES REPRESENTATIVES (WHOLESALE, NON-TECHNICAL)**

NOC 64101: SALES AND ACCOUNT REPRESENTATIVES - WHOLESALE TRADE (NON-TECHNICAL)

Sell non-technical goods and services to retail, wholesale, commercial, industrial and professional clients.



**3-YEAR OUTLOOK** 



**3-YEAR JOB OPENINGS** 

**165** 

**MEDIAN HOURLY WAGE** 

\$24.52

\$15.65 \$43.27 LOW HIGH

**TYPICALLY REQUIRED** 



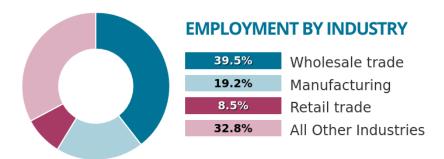
**EMPLOYED** 

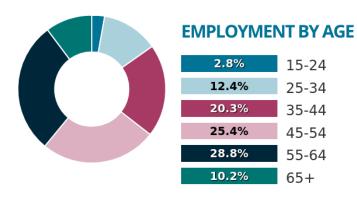
**971** 

**AVERAGE SALARY** 

\$67,800

The information presented is based on data for New Brunswick. To learn more about the data provided, visit www.nbjobs.ca/occupations.





## **ALSO KNOWN AS**

- Advertising Time Sales Representative
- Graphic Design Sales Representative
- Food Products Sales Representative
- Hotel Accommodations
   Sales Executive
- Liquor Sales
  Representative

• Freight Sales Agent

## **MAIN DUTIES:**

This group performs some or all of the following duties:

- Promote sales to existing clients
- · Identify and solicit potential clients
- Provide clients with presentations on the benefits and uses of goods or services
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Prepare or oversee preparation of sales or other contracts
- Consult with clients after sale or signed contracts to resolve problems and to provide ongoing support
- Review and adapt to information regarding product innovations, competitors and market conditions
- Represent companies that export and import products or services to and from foreign countries.

