



## SALES REPRESENTATIVES (WHOLESALE, NON-TECHNICAL)

NOC 64101: SALES AND ACCOUNT REPRESENTATIVES - WHOLESALE TRADE (NON-TECHNICAL)

Sell non-technical goods and services to retail, wholesale, commercial, industrial and professional clients.



### 3-YEAR OUTLOOK



*Undetermined*

### 3-YEAR JOB OPENINGS

**155**

### MEDIAN HOURLY WAGE

**\$25.00**

\$16.85 \$48.53  
LOW HIGH

### TYPICALLY REQUIRED



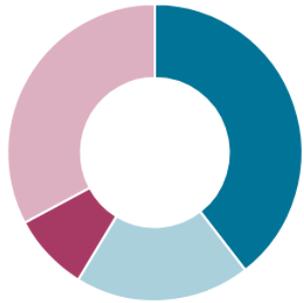
College or apprenticeship

### EMPLOYED

**986**

### AVERAGE SALARY

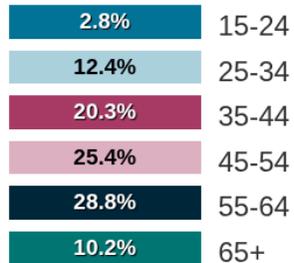
**\$67,800**



### EMPLOYMENT BY INDUSTRY



### EMPLOYMENT BY AGE



### ALSO KNOWN AS

- Advertising Time Sales Representative
- Food Products Sales Representative
- Freight Sales Agent
- Graphic Design Sales Representative
- Hotel Accommodations Sales Executive
- Liquor Sales Representative

### MAIN DUTIES:

This group performs some or all of the following duties:

- Promote sales to existing clients
- Identify and solicit potential clients
- Provide clients with presentations on the benefits and uses of goods or services
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Prepare or oversee preparation of sales or other contracts
- Consult with clients after sale or signed contracts to resolve problems and to provide ongoing support
- Review and adapt to information regarding product innovations, competitors and market conditions
- Represent companies that export and import products or services to and from foreign countries.

