



FINANCIAL SALES REPRESENTATIVES

NOC 63102

Sell basic deposit, investment and loan products and services to individuals and businesses.



3-YEAR OUTLOOK



Undetermined

3-YEAR JOB OPENINGS

125

MEDIAN HOURLY WAGE

\$28.21

\$18.00 \$45.67
LOW HIGH

TYPICALLY REQUIRED



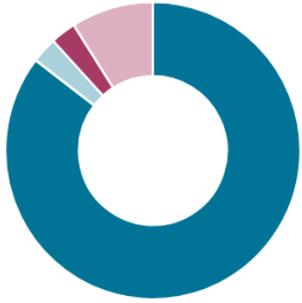
College or apprenticeship

EMPLOYED

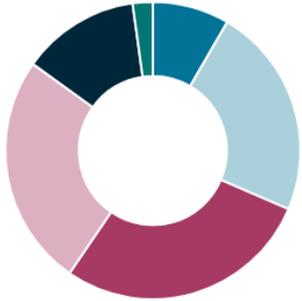
1,102

AVERAGE SALARY

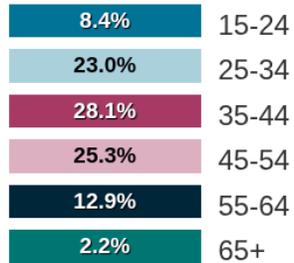
\$58,400



EMPLOYMENT BY INDUSTRY



EMPLOYMENT BY AGE



ALSO KNOWN AS

- Credit Officer
- Loan Officer
- Financial Services Officer
- Mortgage Officer
- Financial Services Representative
- Sales Associate - Personal Banking

MAIN DUTIES:

- This group performs some or all of the following duties:
- Open new personal and non-personal accounts, and provide access to automated banking machine, telephone banking and online banking services
 - Interview applicants for personal, mortgage, student and business loans
 - Promote the sale of deposit, investment, credit and loan products and services
 - Assist clients by proposing solutions to address financial objectives such as business expansion, debt management, investment and other financial goals
 - Research and evaluate loan applicant's financial status, references, credit and ability to repay the loan.

