



FINANCIAL SALES REPRESENTATIVES

NOC 63102

Sell basic deposit, investment and loan products and services to individuals and businesses.



3-YEAR OUTLOOK



Moderate

3-YEAR JOB OPENINGS

91

MEDIAN HOURLY WAGE

\$26.00

\$18.97 \$42.05
LOW HIGH

TYPICALLY REQUIRED



College or apprenticeship

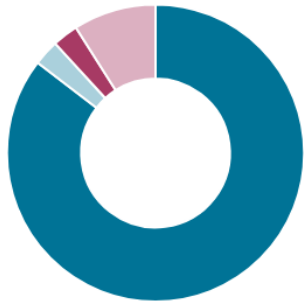
EMPLOYED

1,053

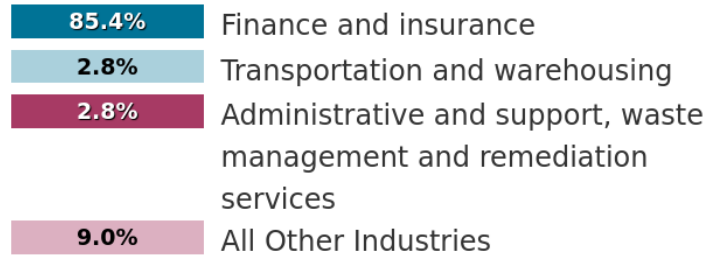
AVERAGE SALARY

\$58,400

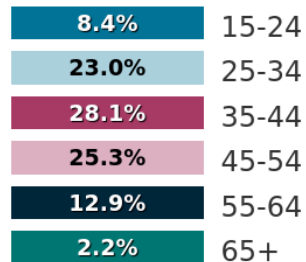
The information presented is based on data for New Brunswick. To learn more about the data provided, visit www.nbjobs.ca/occupations.



EMPLOYMENT BY INDUSTRY



EMPLOYMENT BY AGE



ALSO KNOWN AS

- Credit Officer
- Financial Services Officer
- Financial Services Representative
- Loan Officer
- Mortgage Officer
- Sales Associate - Personal Banking

MAIN DUTIES:

This group performs some or all of the following duties:

- Open new personal and non-personal accounts, and provide access to automated banking machine, telephone banking and online banking services
- Interview applicants for personal, mortgage, student and business loans
- Promote the sale of deposit, investment, credit and loan products and services
- Assist clients by proposing solutions to address financial objectives such as business expansion, debt management, investment and other financial goals
- Research and evaluate loan applicant's financial status, references, credit and ability to repay the loan.

