

REAL ESTATE AGENTS

NOC 63101: REAL ESTATE AGENTS AND SALESPERSONS

Help clients sell, purchase or rent properties, such as houses, condominiums, commercial buildings, land and other real estate.



3-YEAR OUTLOOK

Undetermined

3-YEAR JOB OPENINGS

152

MEDIAN HOURLY WAGE

N/A

TYPICALLY REQUIRED

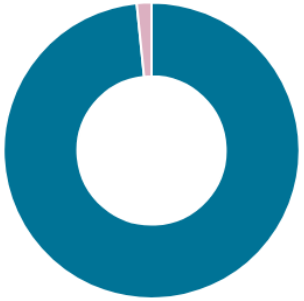
College or apprenticeship

EMPLOYED

1,243

AVERAGE SALARY

$61,000



EMPLOYMENT BY INDUSTRY

98.4%	Real estate and rental and leasing
Suppressed	Suppressed
Suppressed	Suppressed
1.6%	All Other Industries



EMPLOYMENT BY AGE

3.1%	15-24
19.7%	25-34
22.8%	35-44
18.7%	45-54
20.2%	55-64
15.5%	65+

ALSO KNOWN AS

- Commercial Real Estate Agent
- Real Estate Agent
- Real Estate Agent Supervisor
- Real Estate Sales Representative
- Residential Real Estate Agent

MAIN DUTIES:

This group performs some or all of the following duties:

- Solicit property sales listings from prospective vendors
- Assist vendors in selling property by establishing asking price, advertising the property, listing the property with listing services and conducting open houses for prospective buyers
- Assist prospective buyers in selecting, visiting, inspecting and making offers of purchase on real estate properties
- Advise clients on market conditions, prices, mortgages, legal requirements and related matters
- Draw up sales agreements for approval of purchaser and seller
- May rent or lease properties on behalf of clients.

