



## REAL ESTATE AGENTS

NOC 63101: REAL ESTATE AGENTS AND SALESPERSONS

Help clients sell, purchase or rent properties, such as houses, condominiums, commercial buildings, land and other real estate.



### 3-YEAR OUTLOOK



*Undetermined*

### 3-YEAR JOB OPENINGS

**152**

### MEDIAN HOURLY WAGE

**N/A**

### TYPICALLY REQUIRED



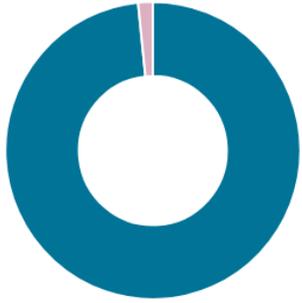
College or apprenticeship

### EMPLOYED

**1,243**

### AVERAGE SALARY

**\$61,000**



## EMPLOYMENT BY INDUSTRY

|            |                                    |
|------------|------------------------------------|
| 98.4%      | Real estate and rental and leasing |
| Suppressed | Suppressed                         |
| Suppressed | Suppressed                         |
| 1.6%       | All Other Industries               |



## EMPLOYMENT BY AGE

|       |       |
|-------|-------|
| 3.1%  | 15-24 |
| 19.7% | 25-34 |
| 22.8% | 35-44 |
| 18.7% | 45-54 |
| 20.2% | 55-64 |
| 15.5% | 65+   |

## ALSO KNOWN AS

- Commercial Real Estate Agent
- Real Estate Agent
- Real Estate Agent Supervisor
- Real Estate Sales Representative
- Residential Real Estate Agent

## MAIN DUTIES:

- This group performs some or all of the following duties:
- Solicit property sales listings from prospective vendors
  - Assist vendors in selling property by establishing asking price, advertising the property, listing the property with listing services and conducting open houses for prospective buyers
  - Assist prospective buyers in selecting, visiting, inspecting and making offers of purchase on real estate properties
  - Advise clients on market conditions, prices, mortgages, legal requirements and related matters
  - Draw up sales agreements for approval of purchaser and seller
  - May rent or lease properties on behalf of clients.

