

INSURANCE AGENTS AND BROKERS

NOC 63100

Sell life, automobile, property, health and other types of insurance to individuals, businesses and public institutions.



3-YEAR OUTLOOK



Undetermined

3-YEAR JOB OPENINGS

222

MEDIAN HOURLY WAGE

$27.18

$20.00 LOW — $38.46 HIGH

TYPICALLY REQUIRED



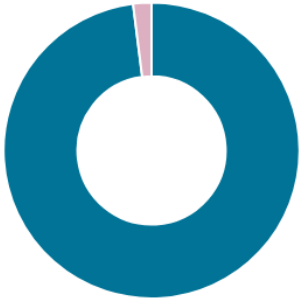
College or apprenticeship

EMPLOYED

2,321

AVERAGE SALARY

$59,500



EMPLOYMENT BY INDUSTRY

98.0%	Finance and insurance
Suppressed	Suppressed
Suppressed	Suppressed
2.0%	All Other Industries



EMPLOYMENT BY AGE

5.0%	15-24
23.6%	25-34
27.6%	35-44
23.1%	45-54
15.8%	55-64
5.0%	65+

ALSO KNOWN AS

- Insurance Agent
- Insurance Broker
- Insurance Sales Representative
- Insurance Sales Supervisor

MAIN DUTIES:

This group performs some or all of the following duties:

- Sell automobile, fire, health, life, property, marine, aircraft and other types of insurance to clients
- Establish client insurance coverage, calculate premiums and establish method of payment
- Provide information concerning group and individual insurance packages, the range of risk coverage, benefits paid and other policy features.

