



RETAIL AND WHOLESALE BUYERS

NOC 62101

Buy merchandise for resale and are usually responsible for merchandising operations of retail or wholesale establishments.



3-YEAR OUTLOOK



Good

3-YEAR JOB OPENINGS

97

MEDIAN HOURLY WAGE

\$23.00

\$19.23 \$61.54
LOW HIGH

TYPICALLY REQUIRED



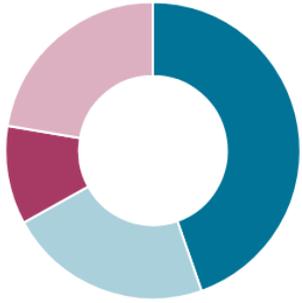
College or apprenticeship

EMPLOYED

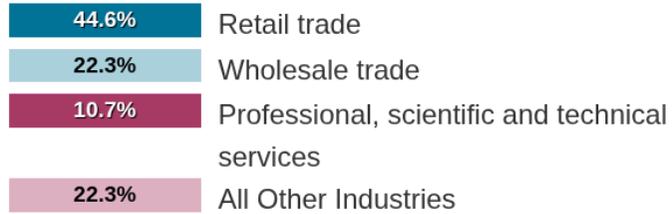
660

AVERAGE SALARY

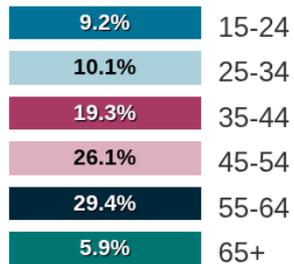
\$46,400



EMPLOYMENT BY INDUSTRY



EMPLOYMENT BY AGE



ALSO KNOWN AS

- Appliance Buyer
- Assistant Buyer
- Beverage Taster And Buyer
- Buyer - Retail
- Buyer - Wholesale
- Chief Buyer

MAIN DUTIES:

- This group performs some or all of the following duties:
- Purchase merchandise for resale by retail or wholesale establishments
 - Review requirements of establishment and determine quantity and type of merchandise to purchase
 - Study market reports, trade periodicals and sales promotion materials and visit trade shows, showrooms, factories and product design events
 - Select the merchandise which best fits the establishment's requirements
 - Interview suppliers and negotiate prices, discounts, credit terms and transportation arrangements
 - Oversee distribution of merchandise to outlets and maintain adequate stock levels
 - Establish and maintain contact with suppliers.

