

RETAIL AND WHOLESALE BUYERS

NOC 62101

Buy merchandise for resale and are usually responsible for merchandising operations of retail or wholesale establishments.



3-YEAR OUTLOOK



Good

3-YEAR JOB OPENINGS

97

MEDIAN HOURLY WAGE

$23.00

$19.23 LOW

$61.54 HIGH

TYPICALLY REQUIRED



College or apprenticeship

EMPLOYED

660

AVERAGE SALARY

$46,400



EMPLOYMENT BY INDUSTRY

44.6%	Retail trade
22.3%	Wholesale trade
10.7%	Professional, scientific and technical services
22.3%	All Other Industries



EMPLOYMENT BY AGE

9.2%	15-24
10.1%	25-34
19.3%	35-44
26.1%	45-54
29.4%	55-64
5.9%	65+

ALSO KNOWN AS

- Appliance Buyer
- Assistant Buyer
- Beverage Taster And Buyer
- Buyer - Retail
- Buyer - Wholesale
- Chief Buyer

MAIN DUTIES:

This group performs some or all of the following duties:

- Purchase merchandise for resale by retail or wholesale establishments
- Review requirements of establishment and determine quantity and type of merchandise to purchase
- Study market reports, trade periodicals and sales promotion materials and visit trade shows, showrooms, factories and product design events
- Select the merchandise which best fits the establishment's requirements
- Interview suppliers and negotiate prices, discounts, credit terms and transportation arrangements
- Oversee distribution of merchandise to outlets and maintain adequate stock levels
- Establish and maintain contact with suppliers.

