

SECURITIES AGENTS, INVESTMENT DEALERS AND BROKERS

NOC 11103

Securities agents and investment dealers buy and sell stocks, mutual funds and other securities for investors. Brokers trade securities at stock exchanges on behalf of investment dealers.



3-YEAR OUTLOOK



Undetermined

3-YEAR JOB OPENINGS

33

MEDIAN HOURLY WAGE

N/A

TYPICALLY REQUIRED



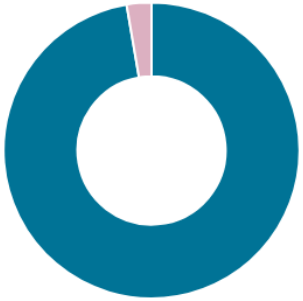
University

EMPLOYED

231

AVERAGE SALARY

$50,000



EMPLOYMENT BY INDUSTRY

97.3%	Finance and insurance
Suppressed	Suppressed
Suppressed	Suppressed
2.7%	All Other Industries



EMPLOYMENT BY AGE

Suppressed	15-24
23.7%	25-34
18.4%	35-44
21.1%	45-54
26.3%	55-64
10.5%	65+

ALSO KNOWN AS

- Bond Dealer
- Broker
- Commodity Broker
- Discount Broker
- Floor Trader - Commodity Exchange
- Foreign Exchange Trader

MAIN DUTIES:

This group performs some or all of the following duties:

- Develop long-term relationships with their clients by preparing investment strategies to help them achieve their financial goals, offering advice and information on various investments to guide them in managing their portfolios
- Review financial periodicals, stock and bond reports, business publications and other material, and develop a network within the financial industry to gather relevant information and identify potential investments for clients
- Buy and sell stocks, bonds, commodity futures, foreign currencies and other securities at stock exchanges on behalf of investment dealers.

