



FINANCIAL ADVISORS

NOC 11102

Counsel individuals on financial decisions such as investments, cash management, and estate planning. They establish personal financial plans according to clients' objectives.



3-YEAR OUTLOOK



Moderate

3-YEAR JOB OPENINGS

209

MEDIAN HOURLY WAGE

\$31.25

\$21.15 \$64.10
LOW HIGH

TYPICALLY REQUIRED



University

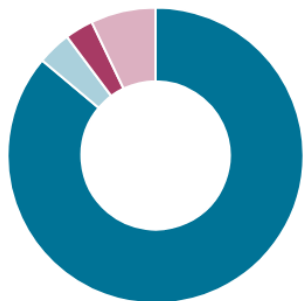
EMPLOYED

1,794

AVERAGE SALARY

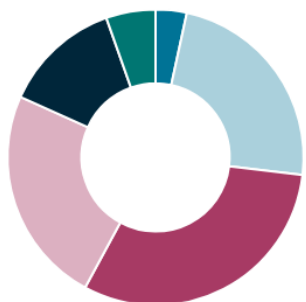
\$112,000

The information presented is based on data for New Brunswick. To learn more about the data provided, visit www.nbjobs.ca/occupations.



EMPLOYMENT BY INDUSTRY

86.1%	Finance and insurance
3.7%	Professional, scientific and technical services
3.1%	Public administration
7.1%	All Other Industries



EMPLOYMENT BY AGE

3.4%	15-24
23.5%	25-34
31.0%	35-44
23.8%	45-54
12.9%	55-64
5.4%	65+

ALSO KNOWN AS

- Account Manager
- Financial Advisor
- Financial Consultant
- Financial Planner
- Financial Security Advisor
- Personal Finance Advisor

MAIN DUTIES:

This group performs some or all of the following duties:

- Develop personal financial plans for clients covering cash management, finances, insurance coverage, investments, retirement and estate planning, taxes and legal matters
- Analyze clients' financial records, set goals and develop a financial strategy
- Advise clients on implementing the financial plan to help them achieve their goals
- May also arrange for the purchase and sale of financial products and investments depending on the licence held, and monitor the portfolio to ensure its quality and profitability
- May help to expand business and attract new clients.

